



TRADE DEVELOPMENT AUTHORITY OF PAKISTAN





# TDAP INTRODUCTION

Trade Development Authority of Pakistan is the premier trade promotion organization mandated to develop and promote products and services of the country in international markets. TDAP implements policies and directives of Federal Government and its Board of Directors for enhancing, promoting and facilitating trade.

TDAP supports and facilitates businesses through latest information and capacity building initiatives to enhance and improve their leverage in international trade.

To achieve its objectives, TDAP organizes as well as participates in local and international trade fairs, country specific exhibitions, trade delegations, conducts seminars and organizes contacts and information exchange events both physically as well on digital platform.

This publication is part of the efforts of TDAP to share details and showcase Pakistan's products and services in international markets.

# PRODUCT PROFILE + HS CODE

The Leather/Tanning Industry of Pakistan is the highly value added leather industry producing best quality Finished Leather, Leather Garments, Leather Gloves, Leather Footwear and other Leather Products. Our member exporters are fully equipped with all latest machines, technology and professional skills required for the production of highly value added Finished Leather. This finished producct is made of Cow, Buffalo Hides and Sheep & Goat Skins and catering to the needs of world's manufacturers for Leather Shoes, which is competing with Italian & Spanish Tanners satisfactorily with economical edge.

### Articles of Finished Leather (HS Code: 41)

(\$ 000)

Commodities	Unit	July-June 2015-16		July-June 2016-17		July-June 2017-18		July-June 2018-19		July-June 2019-20	
		QTY	Value								
Leather Tanned	'000' SQM A.U.P per Sq.M	16,810	362,718 21.58	23,279	345,595 14.85	26,179	330.209 12.61	21,331	252,248 11.83	16,635	184,105 <b>11.07</b>

Source: Pakistan Bureau of Statistics (PBS)

### Articles of Finished Leather (HS Code: 41)

Value in Million US\$

Description	July-June	July-June	July-June	July-June	July-June
	2015-16	2016-17	2017-18	2018-19	2019-20
Finished / Tanned Leather	362.718	345.595	330.209	252.248	184.105

Source: Pakistan Bureau of Statistics (PBS)

# Pak Export of Finished Leather at 6-Digit

Value in Thousand Rupees

HS CODES	PRODUCT LABEL	2019-20	2018-19	2017-18	2016-17
4104.11	Full grains, unsplit and grain splits, in the wet state "incl. wet-blue", of hides and skins	-	16	6,138	-
4104.19	Hides and skins "incl. buffalo" or equine animals, in the wet state "incl. wet-blue",		3,165	3,489	6,407
4104.41	Full grains leather, unsplit and grain splits leather, in the dry state "crust", of hides and	11,218	14,706	461	379
4104.49	Hides and skins "incl. buffalo" or equine animals, in the dry state "crust", without	1,100,624	1,438,404	1,335,391	1,428
4105.10	Skins of sheep or lambs, in the wet state "incl. wet-blue", tanned, without wool on, whether	+	152		
4105.30	Skins of sheep or lambs, in the dry state "crust", without wool on, whether or not split (excluding	62,720	245,697	155,292	48,410
4106.21	Hides and skins of goats, in the wet state "incl. wet-blue", tanned, without wool on,	4,492	1,105	320	321
4106.22	Hides and skins of goats, in the dry state "crust", without wool on, whether or not	31,810	151,580	249,184	129,309
4106.92	Hides and skins of antelopes, deer, elks and other animals, incl. sea animals, without	288	7		10,022
4107.11	Full grains leather "incl. parchment-dressed leather", unsplit, of the whole hides and skins	527	5,446	772	7 <del>=</del>
4107.12	Grain splits leather "incl. parchment-dressed leather", of the whole hides and skins of	9,408,893	111,522,186	12,883,053	12,492633
4107.19	Leather "incl. parchment-dressed leather" of the whole hides and skins "incl. buffalo"	16,007	190,971	4,305	24,397
4107.91	Full grains leather "incl. parchment-dressed leather", unsplit, of the portions, strips or	-	2,647	-	-
4107.92	Grain splits leather "incl. parchment-dressed leather", of the portions, strips or sheets of	3,459,622	4,935,982	5,995,550	5,330,020
4107.99	Leather "incl. parchment-dressed leather" of the portions, strips or sheets of hides and skins	15,578	21,583	12,814	34,013
4112.00	Leather further prepared after tanning or crusting incl. parchment-dressed leather", of sheep	3,015,972	3,056,167	3,633,900	3,217,287
4113.10	Leather further prepared after tanning or crusting "incl. parchment-dressed leather", of goats	3,690,830	4,021,281	3,044,273	4,326,232
4115.20	Parings and other waste of leather or of composition leather, not suitable for the manufacture	93,917	90,209	67,700	41,120
	Pak Rs.	29,107,733	34,359,502	36,384,758	34,795,942
	US\$	184,156	252,246	330,203	345,575

# VARIETIES

Tanning Industry represents mother Industry for value-added innovative Finished Leather, Leather Garments, Leather Footwear and Leather Goods. Major exports of Finished Leather to World's famous Brands and catering their need for manufacturing of Leather Shoes, Leather Garments and Leather Products.



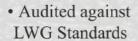
Tanning Industry proved as a Mother Industry of Pakistan







## **CERTIFICATIONS:**





• Certificate of Leather Naturally



• ISO Certification



• Reach Compliance



• Social Compliance on Envionment



**Certified Labs:** 



**PNAC** 

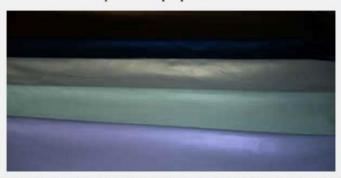


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### PACKAGING:

## **PRODUCTION AREAS:**

Finished Leather is a perishable Item and usually packed in PVC Bags. Some items on specific requirement of buyers, packed in proper boxes.



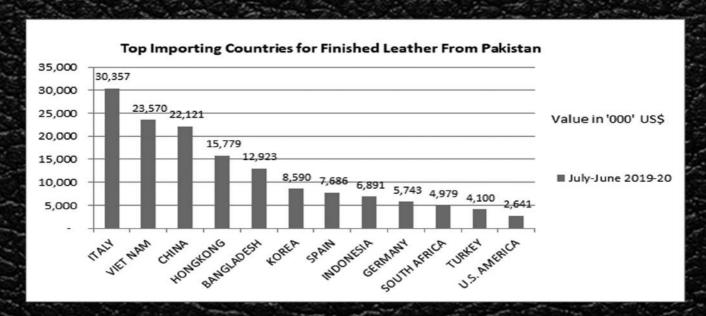


## TOP IMPORTING COUNTRIES:

#### TOP EXPORT DESTINATIONS FOR VALUE-ADDED FINISHED LEATHER FROM PAKISTAN

Sr No.	Importers	July-June 2015_16	July-June	July-June 2017_18	July-June	July-June 2019_20
1	Italy	56,357	49,657	52,156	39,503	30,357
2	Viet nam	23,447	25,609	26,012	26,630	23,570
3	China	34,019	37,923	37,641	28,803	22,121
4	Hongkong	64,573	47,616	35,431	29,806	15,779
5	Bangladesh	14,655	23,743	20,672	18,318	12,923
6	Korea	24,201	19,346	14,036	14,153	8,590
7	Spain	13,457	17,153	18,777	10,536	7,686
8	Indoneshia	8,864	8,165	10,099	10,536	6,891
9	Germany	13,567	12,019	12,383	7,499	5,743
10	South Africa	11,358	8,651	8,165	6,157	4,979

Source: Pakistan Bureau of Statistics (PBS).



# **TOP-10 EXPORTERS:**

Serial No:	COMPANIES	SALESSAMS.	Serial No:	C
01	M/s. Eastern Leather Co. (Pvt) Ltd., 10-A, Block-L, Ferozpur Road, Gulberg III, LAHORE-54660. Contact: 042-5881138-84, 042-5885171-72 Email: eastern@easterngroup-pk.com	NUMBER	06	M/s. H. S. 14-G.T. Roz Contact: 09 Email: info
02	M/s. Dada Enterprises (Pvt) Ltd., Dada House, Hide Market, G.T. Road, LAHORE-54900. Contact: 042-6811229, 36815610 Email: info@dada.com.pk	SAMES TO SERVE	07	M/s. Khav Mehr Manz Contact: 00 Email: nfo( sales@ktml
03	M/s. Muhammad Shafi Tanneries (Pvt) Ltd., Shafi House, 35-A/3, Opp: Beach Luxury Hotel, M.T. Khan Road, KARACHI. Contact: 021-35610696-98, 35610702 Email: mst@cyber.net.pk headoffice@shafi.com	SHANDARD SERVED	08	M/s. Leat 42-Aurangz LAHORE. Contact: 0- 042-352725 Email: info
04	M/s. Siddiq Leather Works (Pvt) Ltd., G.T. Road, Hide Market, LAHORE-54900. Contact: 092-42-36821257 Email: sales@siddiqleather.com	CANTONIANA	09	M/s. EPC 45/50, Indu Contact: 0 35756190- Email: epc
05	M/s. Royal Leather Industries Ltd 26-B, Sundar Das Road, Zaman Park, LAHORE. Contact: 042-36363140-42, 36360109 Email: info@royal.net.pk	VALSTANTON	10	M/s. Hafi Plot # 01, S KARACHI Contact: 0 Email: hafi

Serial No:	COMPANIES
06	M/s. H. Sadar Ali Akhtar Ali (Pvt) Ltd., 14-G.T. Road. Hide Market, LAHORE-54900. Contact: 092-42-36861452, 36822510 Email: info@hsaleather.com
07	M/s. Khawaja Tanneries (Pvt) Ltd., Mehr Manzil, Lohari Gate, PO.Box 28, MULTAN. Contact: 061-111-181-181, 061-5111589 Email: nfo@ktmleather.com, sales@ktmleather.com
08	M/s. Leathertex Gloving (Pvt) Ltd., 42-Aurangzeb Block, New Garden Town, LAHORE. Contact: 042-5833306, 35837056, 042-35272518-20 Email: info@leathertex.com.pk
09	M/s. EPCT (Pvt) Ltd., 45/50, Industrial Area, Gulberg III, LAHORE. Contact: 042-5756181- 3, 35756185, 35756190-92 Email: epct@brain.net.pk
10	M/s. Hafiz Tannery, Plot # 01, Sector 7-A, Korangi Industrial Area, KARACHI-74900. Contact: 021-35061761-63 Email: hafiz@hafiztannery.com



Mr. Khurram Ikram Deputy Director (Product Officer)

Contact: +92-3154424894

Email: khurram.ikram@tdap.gov.pk

#### Trade Development Authority of Pakistan, Ministry of Commerce

FTC Building, Block-A, Shahrah-e-Faisal, Karachi - Pakistan Tel: +92-21-99206487-90 UAN: +92-111-444-111

URL: www.tdap.gov.pk